

## Case Study

# Raven Mann & Co

Sector: Commercial, Residential Property & Business Finance Brokers

Location: London

Solution: RCF

Raven Mann & Co is a specialist in arranging finance in cases where funding cannot be sourced from mainstream lenders. They arrange many types of business lending including property development finance.

Raymond Raven worked with Just Cash Flow PLC to find the perfect solution for a client seeking funding.

### The cash flow issue

Raymond's client imports stock to sell to the retail trade. Orders had been placed and stock had been pre-sold. However the client wouldn't receive payment until the goods were received. As a result they needed funding to help bridge the gap thereby allowing them to fulfil all of their orders.

### The Just Cashflow solution

The client used Just Cashflow's Revolving Cash Facility which gave them the funding they needed to fulfil all their orders.

According to Raymond, "Without Just Cashflow's help the business would not have succeeded and may well have ceased. The funding was essential to fulfil the order with the supplier."

### Using the Just Cashflow service

We asked Raymond what the best part of our service was.

Raymond said, "It was as easy as getting out of bed. I couldn't fault it at all."

It was quick and easy. The Just Cashflow staff were helpful and the process was very efficient. It is a shame the borrowers weren't as efficient!"

**Any comments regarding the ease / speed of receiving commission?**

He added, "Yes ? I was paid my commission very promptly. I did not have to chase. It was paid directly on my customer receiving their funding."

**Would Raven Mann & Co use the Just Cashflow solution again?**

"Yes - most definitely."

**Did your client attempt to gain funding elsewhere first?**

"The bank had refused them so we tried Just Cashflow on Norman Chambers of the NACFB's recommendation."

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For further information please contact:

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